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Page 134

considerations from an engine standpoint do you 1 look at and say, the C12 engine is suitable for 2

3 these characteristics?

And if that's another way of getting at that I'll withdraw the last question and get at that.

MR. GRUNERT: I still object.

But if you can answer that question go ahead.

MR. SAMITO: Off the record.

(Discussion off the record.)

11 BY MR. SAMITO:

Q. I'll get at it another way. Were C12 12

engines appropriate for fuel hauler and dump 13

trailer operations in the New England area? 14

15 A. Yes.

4

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9

10

Q. Were the C12 engines appropriate for 16

Trans-Spec's trucks as they were spec'd? 17 18

MR. GRUNERT: Object to the form.

19 THE WITNESS: I don't know

because I don't know what exactly was spec'd on 20

21 them.

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22 BY MR. SAMITO:

Q. Has Caterpillar ever received the spec'g 23

Page 136 to build for a, you know, particular customer. 1

So I don't know. I can't answer that. 2

3 BY MR. SAMITO:

Q. Does Caterpillar provide its performance 4

data in its specifications for its various 5

engines for inclusion in spec'g programs used 6 7 by OEMs?

A. I think we do. We do send out information 8

on heat rejection, performance, torque, those 9 types of things that they can use if they want 10

11 in their spec'g program.

Q. Does Caterpillar have any specific spec'g 12

13 program that it uses?

A. There's a program called Design Pro that 14

is used to make sure that the truck axle ratios 15 and gear ratios are set up to get optimum fuel 16

economy, and usually it's startability and 17

gradebility is often looked at in that. 18

Q. Who would use that in terms of dealing 19

with a customer? 20

A. And I don't get into this a lot, it's on 21

the sales side of the business, but it would 22

be, I believe it would be provided to an OEM 23

Page 135

1

2

3

details as part of its pre-litigation 1

2 investigation?

A. We may, I believe we have like, I believe 3 4 we have build sheets somewhere here.

MR. GRUNERT: I think there's one in those 6SIGMA documents.

THE WITNESS: Okay. There we go.

Can you restate your question again?

9 BY MR. SAMITO:

Q. Sure. Were the C12 engines appropriate 10 for Trans-Spec's trucks as they were spec'd or 11 12 designed? 13

MR. GRUNERT: Object in so far as you're seeking an expert opinion. If you can answer that question without offering expert opinions go ahead and answer.

THE WITNESS: We, Caterpillar sells engines to the truck manufacturer and the truck manufacturer specs those according to what the customers want when they order the trucks.

22 So I'm not directly involved in approving or disapproving what they are going 23

dealer and/or our Caterpillar dealers.

The people involved in sales there would have that software.

Q. So in Massachusetts Southworth Milton 4

5 would have that software? 6

A. I believe they do. Q. Is it generally common to have flywheel 7 8

housing failures in engines?

9 A. No, it's not common.

Q. Do you know what sort of damage a failed 10

flywheel housing can do to an engine? 11

A. I don't know what kind of damage it would 12 13

do to the engine. Obviously, you know, the flywheel housing would be non-usable if it's 14

15 cracked.

16 And because of the, obviously to 17 get at it you'd pull the transmission out.

18 It's an expensive repair.

Q. Do you know what sort of damage a failed 19

flywheel house can do to a truck as a whole? 20

A. Again, it would, the truck would have to 2 J

be pulled out of service to be repaired. 22 23

Q. Would it do damage to the clutch?

Exhibit A

35 (Pages 134 to 137)

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Page 170
       Q. What's the fix for the problem?
   1
                                                                                                         Page 172
                                                          1
                                                              BY MR. SAMITO:
   2
               MR. GRUNERT: Same objection.
                                                              Q. What was the fix for the trucks that were
                                                          2
   3
       BY MR. SAMITO:
                                                              having problems or failures with the flywheel
                                                          3
   4
      Q. Does Caterpillar have a fix for the
                                                             housings and the flywheel housing bolts?
                                                          4
   5
      problem?
                                                          5
                                                              A. Say again.
   6
               MR. GRUNERT: Object to the form.
                                                          6
                                                                      MR. GRUNERT: In addition to the
   7
      Truck Services' problem?
                                                             ones he's told you about? The Oshkosh ones?
                                                          7
  8
              MR. SAMITO: For the problems
                                                          8
                                                                      MR. SAMITO: In general. In
  9
      with the flywheel houses.
                                                             general. All, all, all of the, all of the
                                                         9
              MR. GRUNERT: Well, I object to
 10
                                                         10
                                                             trucks that the 6SIGMA team looked at.
      the form. You have not established that there
 11
                                                         11
                                                                      Mr. Bowes testified that he, the
      is a problem with the flywheel housings.
 12
                                                             6SIGMA team didn't come up with a fix for
                                                        12
      BY MR. SAMITO:
 13
                                                             Trans-Spec's problems and broadened out to look
     Q. Why was the 6SIGMA team formed?
                                                        13
 14
                                                             at other flywheel housing failures and flywheel
                                                        14
     A. To investigate complaints on the flywheel
 15
                                                            house bolt failures, and what I'm asking is,
                                                        15
 16
     housings.
                                                            what was its conclusion, what was the fix for
                                                        16
     Q. Is the 6SIGMA team formed for every time
 17
                                                            C12 flywheel housing and flywheel house bolt
                                                        17
     there's a complaint on any engine part?
 18
                                                        18
                                                            failures.
     A. Lots of times it is.
 19
                                                        19
                                                                     MR. GRUNERT: The problem with
     Q. So if a single complaint comes in a 6SIGMA
 20
                                                            the question is that it is assuming that there
                                                        20
     team will be formed?
21
                                                            are repetitive C12 flywheel housing failures on
                                                       21
     A. Not a single complaint.
22
                                                       22
                                                            trucks other than Truck Service's trucks.
     Q. How, what triggers it? What is your
23
                                                       23
                                                                     That is to say that there is a
                                                Page 171
 1
     cutoff?
                                                                                                       Page 173
                                                            problem that needs to be fixed.
                                                        I
 2
     A. Three failures.
                                                        2
                                                                    MR. SAMITO: It's not assuming
 3
    Q. Three failures? And in this case how many
                                                           that. It's saying in general what did the
                                                        3
    failures before the 6SIGMA team was triggered?
 4
                                                           6SIGMA team find as its final conclusion.
                                                        4
    A. At the time that we formed the team there
 5
                                                        5
                                                                    What did it say should be done to
    was probably a hundred failures.
 6
                                                           prevent further problems, whether it's a
                                                        6
    Q. Did the 6SIGMA team focus just on
 7
                                                           flywheel house that was perfectly fine or
                                                        7
    Trans-Spec's trucks or on C12 flywheels in
8
                                                           whether it's one that has had multiple
                                                       8
9
    general?
                                                       9
                                                           failures; what was the final solution.
10
    A. We --
                                                       10
                                                                    MR. GRUNERT: Again, I object to
    Q. Or were there two teams?
11
                                                           the form. The question is unanswerable in that
                                                       11
    A. No. We started the team based on
```

Trans-Spec's complaints and then we broadened

Q. So when you first looked at Trans-Spec's

broadened out what was the permanent fix that

MR. GRUNERT: Object to the form.

problems, what was the permanent fix for

Q. How about for the broader, when you

it to see if there was a bigger problem.

A. We could not find the root cause.

Trans-Spec's problems?

the team came up with?

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form.

But if you, if you understand

THE WITNESS: The team looked at

what he's asking and if you can formulate an

answer to that question, go ahead and do so.

110,000 engines and our approach was to look

investigation, not having unlimited resources,

was to look at that particular OEM and try to

the failures across, you know, all of our

at, narrow it down to particular OEM's as

having a problem worse than others.

So the focus of our

But he rode with the operator of the truck and didn't see any unusual, you know, rough environments that he went through or

22 anything else. 23 And he commented the bolts were

09/21/2005

Page 176

19

20

21

22

23

2003.

identification.)

Q. Exhibit 15 is Bates number \$001370. It's

an e-mail from Brad Boden dated November 24th,

BY MR. SAMITO:

truck.

19

20

21

Richard E. Bowes Case 1:04-cv-11836-RCL Document 100-2 Filed 03/01/2006 Page 4 of 4 09/21/2005 Page 206 1 FYI. Page 208 Q. What if, what if they were still within 2 1 If we want to get these housings warranty and correct, in 500,000 miles or five 3 back need someone from Product Health to call 2 years would flywheel houses and flywheel house them back from Southworth Milton, Al Cardoza. 3 4 bolt failures been something covered under that 5 4 What's that mean? A. You said this is an e-mail from me? 5 6 warranty? Q. Look at the bottom, the bottom one. 6 A. The extended service? 7 Q. Yeah. The extended service coverage. A. Oh. That's typically, when we call parts 7 8 Five years, 500,000 miles. 9 back Product Health has that responsibility, 8 A. Yeah. I think the, it does cover the and they have a parts return request that they 9 10 need to issue to one of our dealers in order to 10 flywheel houses. ESC coverage. 11 Q. So you just assumed that it was past, it 12 11 get parts returned. was outside of that ESC coverage, the five 12 13 So it's just our normal process years, 500,000 miles, which is why Trans-Spec to get failed parts back to our claims room 13 14 was buying these with their own money? where you can look at them. 14 15 A. Yeah. I don't know if that's what I Q. And then up at the top there's an e-mail 15 16 thought at that time or not. I'm just reading from L. Gregory Metz to you and a number of 16 17 it now that I could have, I could have thought other people dated a couple hours later that 17 18 same day and says; as Al mentioned in an e-mail 18 19 19 Q. And in the second paragraph there it he just said the customer bought these housings 20 mentions the idea of seeing about a, it implies 20 with his own money; these were not warranty 21 some sort of deal with Sterling, right? 21 22 repairs. 22 Some kind of restitution for the 23 What that means is we have no repairs from Sterling to Trans-Spec and hoping 23 Page 207 authority to call these parts back under the 1 Page 209 that that would mean Trans-Spec would be standard warranty parts return system. 1 2 2 willing to let Caterpillar have the housings. 3 Did it help you remember if you 3 Was there any approaching of learned anything regarding Caterpillar not 4 Sterling to see about facilitating this? 4 reimbursing Trans-Spec for flywheel house or 5 A. I believe that was Troy or a rep in the 5 flywheel house bolt failures? 6 field that would have approached Sterling, and 6 A. All, I think, yeah. At the time we read 7 it talks about talking with their reps. 7 that it was out of warranty so it was, repairs 8 8 were being done at the customer's expense. 9 I don't, yeah, I believe that's 9 what that implied. 10

Q. You thought this time that they were out 10 11 of warranty? A. I could have easily read it that way. I 12 guess I don't know if I knew at the time. 13 Q. Is this the type of thing that you assumed 14 would have been covered by warranty? 15 A. Well, we knew the engines were a little 16 bit older engines and, you know, when this went 17 out in 2004 they would have been four or five 18 19 years old. 20 Standard warranty is two years. So I guess I would imply by reading that that 21 22 they were just out of warranty and that's why he had to pay for them on his own. 23

Q. Did Troy try, is that a situation where Sterling may pay half the repair costs and 11 Caterpillar would pay half the repair costs? 12

A. He I believe had, he's talking here about 13

he was having a meeting with them to discuss 14 15

just that, but I don't know that that was ever arranged.

16

17 We weren't privy to the meeting 18 or really the contents of it.

19 (Exhibit No. 19 marked for 20 identification.)

21

BY MR. SAMITO:

Q. I want to look at the second page which is 22 23

marked S001506. It's an e-mail from Al